American Advertising Federation AAF - Tallahassee 2012-2013 AAF - Tallahassee

SALES PROMOTION

Product or Service Sales Presentation

01-B Sales Kits or Product Information Sheets

Award: Silver ADDY® Award
Entrant: The Zimmerman Agency
Advertiser: Interstate Hotels & Resorts
Title: Interstate Hotels Sales Kit

Point of Purchase

03-B Free-Standing

Award: Silver ADDY® Award
Entrant: The Zimmerman Agency
Advertiser: Flowers Foods Inc

Title: Nature's Own Slice of Summer POP

Audio/Visual Sales Presentation

05 Audio/Visual Sales Presentation

Award: Silver ADDY® Award

Entrant: Moore Communications Group **Advertiser:** Jon Kohler & Associates

Title: Greenwood Plantation Promotional Video

COLLATERAL MATERIAL

Stationery Package

06-A Flat Printed

Award: Gold ADDY® Award
Entrant: The Zimmerman Agency

Advertiser: Tacos Gringos

Title: Tacos Gringos Business Cards

06-B Multiple Process

Award: Gold ADDY® Award

Entrant: ReaktDesign
Advertiser: Tryst Salon
Title: Tryst Collateral

Brochure

08-B Four-color

Award: Gold ADDY® Award

Entrant: The Zimmerman Agency

Advertiser: The Ritz Carlton Club and Residences

Title: Ritz Carlton Brochure

American Advertising Federation AAF - Tallahassee 2012-2013 AAF - Tallahassee

Award: Gold ADDY® Award
Entrant: Taproot Creative
Advertiser: The Mosaic Company

Title: Built by People. Bound by Purpose.

Award: Gold ADDY® Award and BEST OF SHOW PRINT ADDY®

Entrant: Taproot Creative **Advertiser:** The Mosaic Company

Title: The Mosaic Company Corporate Style

Publication Design

09-E Book Design (Entire Book)

Award: Gold ADDY® Award

Entrant: Moore Communications Group

Advertiser: University of Florida Alumni Association

Title: University of Florida Alumni Association

Award: Silver ADDY® Award

Entrant: Florida Department of Agriculture and Consumer Services **Advertiser:** Florida Department of Agriculture and Consumer Services

Title: Savory Socials Recipe Booklet

Poster

10-A Single

Award: Gold ADDY® Award

Entrant: The Zimmerman Agency

Advertiser: WFRF 1070 AM Faith Radio

Title: Faith Radio Poster

Award: Silver ADDY® Award

Entrant: Ron Sachs Communications

Advertiser: Florida State University Women's Basketball

Title: Florida State University Women's

10-B Campaign

Award: Gold ADDY® Award
Entrant: The Zimmerman Agency

Advertiser: Alphabout

Title: Alphabout Poster Campaign

Special Event Material

11-C Announcement

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Award: Silver ADDY® Award

Entrant: Ron Sachs Communications

Advertiser: Envision Credit Union

Title: Envision Credit Union Grand Opening

DIRECT MARKETING

Specialty Advertising

14-A Apparel

Award: Gold ADDY® Award Entrant: Kandzer Design

Advertiser: RPGwithme/Rob Eisenberg

Title: "Fantasy Coffee" T-shirt for RPGwithme

Award: Gold ADDY® Award
Entrant: The Zimmerman Agency
Advertiser: The Zimmerman Agency

Title: Zombie Run T-Shirt

OUT-OF-HOME

Outdoor Board

15-B Extension/Dimensional

Award: Gold ADDY® Award
Entrant: The Zimmerman Agency
Advertiser: Tower Hill Insurance

Title: Tower Hill Dragon Billboard

Site

17-D Exterior Still or Static

Award: Silver ADDY® Award

Entrant: The Zimmerman Agency

Advertiser: Fatz Restaurants (Cafe Enterprises Inc)

Title: FATZ Gas Pump Topper

NON-TRADITIONAL ADVERTISING

Non-Traditional Advertising

20-A Single

Award: Gold ADDY® Award **Entrant:** The Zimmerman Agency

Advertiser: Fatz Restaurants (Cafe Enterprises Inc)

Title: FATZ Antenna Kabob

CONSUMER OR TRADE PUBLICATION

Fractional Page

American Advertising Federation AAF - Tallahassee 2012-2013 AAF - Tallahassee

21-B Four-color

Award: Silver ADDY® Award

Entrant: The Zimmerman Agency

Advertiser: Crystal Coast Tourism Authority

Title: North Carolina's Crystal Coast Magazine

Full Page

22-B Four-color

Award: Gold ADDY® Award
Entrant: The Zimmerman Agency

Advertiser: Capital City bank

Title: Capital City Bank Student Checking Ad

Award: Gold ADDY® Award
Entrant: The Zimmerman Agency
Advertiser: Flowers Foods Inc

Title: Nature's Own BreakFASTer Magazine

Award: Silver ADDY® Award

Entrant: The Zimmerman Agency

Advertiser: Homes.com

Title: Homes.com House Ad Magazine Ad

Spread, Multiple Page or Insert

23-B Four-color

Award: Silver ADDY® Award **Entrant:** The Zimmerman Agency

Advertiser: Pilot Pens US

Title: Pilot Pen - Camo Magazine Spread

Campaign

24-B Four-Color

Award: Gold ADDY® Award **Entrant:** The Zimmerman Agency

Advertiser: Pilot Pen

Title: Pilot Pen - Power to the Pen Campaign

Award: Silver ADDY® Award **Entrant:** The Zimmerman Agency

Advertiser: HDT Global

Title: HDT Global Magazine Campaign

NEWSPAPER

Fractional Page

American Advertising Federation AAF - Tallahassee 2012-2013 AAF - Tallahassee

26-B Color (any color other than black)

Award: Silver ADDY® Award
Entrant: The Zimmerman Agency
Advertiser: Pensacola Energy

Title: Pensacola Energy Chuck Norris

Award: Silver ADDY® Award
Entrant: The Zimmerman Agency
Advertiser: Pensacola Energy

Title: Pensacola Energy John Wayne

Newspaper Specialty Advertising

29-A Single Insert (of any type)

Award: Gold ADDY® Award and JUDGES CHOICE ADDY®

Entrant: The Zimmerman Agency

Advertiser: Florida Prepaid College Board

Title: Florida Prepaid Baby Diploma Insert

Campaign

30-B Color (any color other than black)

Award: Silver ADDY® Award
Entrant: The Zimmerman Agency
Advertiser: Pensacola Energy

Title: Pensacola Energy More Energy

DIGITAL ADVERTISING

Websites, B-to-B

32-A Products

Award: Gold ADDY® Award **Entrant:** Onyx Creative Group, Inc.

Advertiser: F4Devices

Title: F4Devices Website

32-B Outlets

Award: Silver ADDY® AwardEntrant: Taproot Creative

Advertiser: adidas

Title: adidas TEAM

32-C Services

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Award: Silver ADDY® Award **Entrant:** Onyx Creative Group, Inc.

Advertiser: Contribution Link

Title: Contribution Link Website

Websites, Consumer

33-A Products

Award: Gold ADDY® Award and BEST OF SHOW DIGITAL ADDY®

Entrant: Onyx Creative Group, Inc.

Advertiser: Full Press Apparel

Title: Full Press Apparel Website

Award: Silver ADDY® Award **Entrant:** The Zimmerman Agency

Advertiser: Pilot Pen

Title: Pilot Pen - Power to the Pen Website

33-B Outlets

Award: Silver ADDY® Award
Entrant: The Zimmerman Agency
Advertiser: Twelve Saturdays

Title: Twelve Saturdays Website

33-C Services

Award: Gold ADDY® Award
Entrant: Taproot Creative
Advertiser: Hopping Green & Sams

Title: Hopping Green & Sams Website

Award: Silver ADDY® Award **Entrant:** Onyx Creative Group, Inc.

Advertiser: Barineau Heating and Air Conditioning

Title: Barineau Heating and Air Conditioning

Micro Sites

35-A Products

Award: Silver ADDY® Award

Entrant: The Zimmerman Agency

Advertiser: Net10 Wireless

Title: Net10 - Samsung Galaxy S II Microsite

35-C Services

American Advertising Federation AAF - Tallahassee 2012-2013 AAF - Tallahassee

Award: Silver ADDY® Award

Entrant: The Zimmerman Agency

Advertiser: Net10 Wireless

Title: Net10 Tension Breakers

Social Media

36-B Single Platform, Consumer

Award: Silver ADDY® Award

Entrant: The Zimmerman Agency

Advertiser: Flowers Foods

Title: Natures Own - Portrait On A Plate

Advertising and Promotion

38-B Banners, Standard

Award: Gold ADDY® Award
Entrant: The Zimmerman Agency
Advertiser: Pensacola Airport

Title: Fly Pensacola Banners

Video

39-B Commercials

Award: Gold ADDY® Award **Entrant:** The Zimmerman Agency

Advertiser: Flowers Foods

Title: Two Sweet Things Lead to Another

39-D Branded content, more than 60 seconds

Award: Gold ADDY® Award
Entrant: Onyx Creative Group, Inc.
Advertiser: Full Press Apparel

Title: Full Press Apparel Video

Campaign

41 Campaign (for categories 32A-40C)

Award: Gold ADDY® Award and BEST OF SHOW CAMPAIGN ADDY®

Entrant: The Zimmerman Agency

Advertiser: Pilot Pen

Title: Pilot Pen - Power to the Pen Digital

RADIO

Regional/National

43-B :60 or more

American Advertising Federation AAF - Tallahassee 2012-2013 AAF - Tallahassee

Award: Silver ADDY® Award Entrant: The Zimmerman Agency

Advertiser: Fatz Restaurants (Cafe Enterprises Inc)

Title: FATZ Carnivores Club Radio

Award: Silver ADDY® Award **Entrant:** The Zimmerman Agency Advertiser: Florida Prepaid College Board

Title: Florida Prepaid College Bottom Line

TELEVISION

Local (one DMA)

45-A :15 or less

Award: Silver ADDY® Award Entrant: The Zimmerman Agency

Advertiser: Pensacola Energy

Title: Pensacola Energy Norma Jean TV

Award: Silver ADDY® Award **Entrant:** The Zimmerman Agency Advertiser: Pensacola Energy

Title: Pensacola Energy Prince TV

45-B :30

Award: Gold ADDY® Award **Entrant:** The Zimmerman Agency Advertiser: Pensacola International Airport Title: Pensacola Airport Rocker TV

45-D Campaign

Award: Silver ADDY® Award Entrant: The Zimmerman Agency Advertiser: Capital City Bank

Title: Capital City Bank Born To Be Your

Regional/National TV, Single

47-A Products

Award: Silver ADDY® Award **Entrant:** The Zimmerman Agency

Advertiser: Pilot Pen US

Title: Pilot Pen - Power To The Pen TV

47-C Services

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Award: Gold ADDY® Award
Entrant: Florida State University
Advertiser: Florida State University
Title: Spirit of Florida State

Regional/National TV Campaigns

48-A Products

Award: Gold ADDY® Award
Entrant: The Zimmerman Agency

Advertiser: Pilot Pen US

Title: Pilot Pen - Power To The Pen TV

INTEGRATED CAMPAIGNS

Consumer, Regional / National

54 Consumer, Regional / National

Award: Gold ADDY® Award
Entrant: The Zimmerman Agency

Advertiser: Pilot Pen US

Title: Pilot Pen - Power To The Pen

ADVERTISING FOR THE ARTS & SCIENCES

Broadcast/Electronic/Digital

57-D Digital AdvertisingAward: Gold ADDY® AwardEntrant: The Zimmerman Agency

Advertiser: Alphabout

Title: Alphabout

PUBLIC SERVICE

Collateral

62-C Brochure / Sales Kit

Award: Silver ADDY® Award

Entrant: Florida Department of Agriculture and Consumer Services **Advertiser:** Florida Department of Agriculture and Consumer Services

Title: Fresh From Florida Kids "Rooted for Life"

Broadcast/Electronic/Digital

64-A TV

Award: Gold ADDY® Award

Entrant: United Way of the Big Bend **Advertiser:** United Way of the Big Bend

Title: ReadingPals Video

American Advertising Federation AAF - Tallahassee 2012-2013 AAF - Tallahassee

Campaign

68-B Integrated Campaign (for categories 62-67)

Award: Gold ADDY® Award

Entrant: Ron Sachs Communications

Advertiser: Lauren's Kids

Title: Safer, Smarter Kids! Curriculum Kit

ADVERTISING INDUSTRY SELF-PROMOTION

Creative Services and Industry Suppliers

69-B Stationery Package

Award: Silver ADDY® Award

Entrant: BowStern Advertiser: BowStern

Title: BowStern Wooden Biz Cards

69-D Newsletter, Printed

Award: Silver ADDY® Award
Entrant: The Pod Advertising
Advertiser: The Pod Advertising

Title: PeaZine

69-F Broadcast

Award: Gold ADDY® Award
Entrant: The Zimmerman Agency
Advertiser: The Zimmerman Agency
Title: Agency Christmas Video

69-G Digital Advertising

Award: Silver ADDY® Award
Entrant: Onyx Creative Group, Inc.
Advertiser: Onyx Creative Group, Inc.

Title: Onyx Website

Ad Club or Marketing Club

70 Ad Club or Marketing Club

Award: Silver ADDY® Award
Entrant: AAF Tallahassee
Advertiser: AAF Tallahassee

Title: Havana Nights Silver Medal Award Party

ELEMENTS OF ADVERTISING

Visual

73-A Logo

American Advertising Federation AAF - Tallahassee 2012-2013 AAF - Tallahassee

Award: Gold ADDY® Award

Entrant: ReaktDesign
Advertiser: Tryst Salon
Title: Tryst Logo

Award: Gold ADDY® Award
Entrant: Taproot Creative
Advertiser: Sarah Mac Band

Title: Sarah Mac Band Logo

Award: Silver ADDY® Award
Entrant: Taproot Creative
Advertiser: Burton Farms
Title: Burton Farms Logo

73-B Illustration, Single

Award: Gold ADDY® Award

Entrant: The Zimmerman Agency

Advertiser: Pilot Pens US

Title: Pilot Pen - Power To The Pen Illustration

Award: Silver ADDY® Award

Entrant: Ron Sachs Communications

Advertiser: Lauren's Kids

Title: Safer, Smarter Kids! Illustration

73-G Photography, Campaign

Award: Gold ADDY® Award Entrant: TREW Media, Inc

Advertiser: Flemming Agency & Andrew's 228

Title: Andrew's 228

Award: Gold ADDY® Award

Entrant: Ron Sachs Communications

Advertiser: Florida State University Women's Basketball

Title: Florida State University Women's

73-H Animation or Special Effects

Award: Gold ADDY® Award

Entrant: The Zimmerman Agency

Advertiser: Flowers Foods

Title: Two Sweet Things Lead to Another

American Advertising Federation AAF - Tallahassee 2012-2013 AAF - Tallahassee

Award: Silver ADDY® Award
Entrant: The Pod Advertising
Advertiser: Fit Weight Loss & More

Title: FIT Wieght Loss & More Commercial

Award: Silver ADDY® Award

Entrant: The Zimmerman Agency

Advertiser: Pensacola International Airport

Title: Pensacola Airport Rocker Animation

73-I Cinematography

Award: Gold ADDY® Award
Entrant: TREW Media, Inc
Advertiser: Whole Foods Market

Title: Whole Foods Market - Dominick's

Sound

74-A Music Only

Award: Silver ADDY® Award

Entrant: The Zimmerman Agency

Advertiser: Pilot Pen US

Title: Pilot Pen - Power To The Pen Music

Digital Creative Technology

75-A Interface & Navigation

Award: Gold ADDY® Award

Entrant: The Zimmerman Agency

Advertiser: The Lodge and Spa at Callaway Gardens

Title: Callaway Lodge And Spa

75-B Responsive Design

Award: Gold ADDY® Award
Entrant: Taproot Creative
Advertiser: Hopping Green & Sams

Title: Hopping Green & Sams Website

Award: Silver ADDY® Award **Entrant:** Taproot Creative

Advertiser: Foundation for Excellence in Education

Title: Foundation for Excellence in Education

STUDENT ADDY Categories

Sales Promotion

S01-B Point of Purchase

American Advertising Federation AAF - Tallahassee 2012-2013 AAF - Tallahassee

Award: Student Gold ADDY®

Entrant: Kai Parker, Tallahassee Community College

Advertiser: Tallahassee Community College

Title: Cosmic Bakery

Collateral Material

S05-E Publication Design, Book Design (Entire Book)

Award: Student Gold ADDY®

Entrant: Arrowhead Advertising, Florida State University

Advertiser: Florida State University

Title: Nissan 2012 Plans Book

Newspaper

S10-A Ad - Fractional page or Full page

Award: Student Silver ADDY®

Entrant: Arrowhead Advertising, Florida State University

Advertiser: Florida State University

Title: Nissan In-Language Newspaper Ad

Digital Advertising

S11-A Website

Award: Student Silver ADDY®

Entrant: Kai Parker, Tallahassee Community College

Advertiser: Tallahassee Community College

Title: Dogtopia Website